

# Paul I. Epstein



Paul Epstein is the Managing Partner and co-founder of LCG Advisors, which is a full service financial advisory firm providing transaction advisory services and wealth management for lenders, investors, lower middle market businesses, and entrepreneurs throughout the country. Founded in late 2003, and headquartered in Tampa, Florida, LCG employs approximately 50 employees in 13 states. Under Mr. Epstein's direction, LCG now performs over 1,000 transaction advisory services engagements per year for many of the largest financial institutions in the world. In addition, LCG has developed one of the leading training and quality assurance programs in the industry. In 2009, the Tampa Bay Business Journal listed LCG as #20 in their "Fast 50" Growing Companies list, and was listed at #131 in Inc. 500's fastest growing financial services firms in 2011.

Prior to LCG, Mr. Epstein was the Executive Vice President of CitiFactors Financial Group, Inc. in Orlando, Florida where he was involved in developing CitiFactors into one of the leading niche commercial finance companies in the Southeast United States. Over the course of his eight year tenure at CitiFactors, he managed or was responsible for nearly all aspects of the business including the due diligence, account management, and operations. In addition to operational responsibilities, Mr. Epstein played a major role in the design and implementation of a sales and marketing plan. While sales increased, Mr. Epstein was able to maintain credit losses to negligible levels.

Previously, Mr. Epstein was the Credit Manager at Professional Factor's, Inc. and Healthcare Financial Services, Inc. in Tampa, Florida where he was responsible for credit policies, and asset management.

Mr. Epstein currently sits on the University of Tampa Entrepreneurship Center's Board of Advisors, the Board of Directors for the Florida chapter of the Commercial Finance Association, and is actively involved with the Pediatric Cancer Foundation. Mr. Epstein earned his Bachelor's in Finance from the University of Tampa. He resides in Tampa with his wife Christine, and their two children, Kelsey and Sean.